Tiered Commission Statement

Atlas Solar Installations | Quarterly statement – Q3 2026 • Consultant: Mia Fernández

Performance

Total eligible sales for the quarter	**412,750.00**
Quota for the quarter	300,000.00

Marginal tier calculation

Tier	From (sales)	To (sales)	Rate in tier	Sales in tier	Commission
Tier 1	-	150,000.00	4.0%	150,000.00	6,000.00
Tier 2	150,000.00	300,000.00	6.0%	150,000.00	9,000.00
Tier 3 (above quot	300,000.00	450,000.00	8.5%	112,750.00	9,583.75
Tier 4 (accelerato	450,000.00	99,999,999.00	11.0%	-	-
Total				**412,750.00**	**24,583.75**

Summary

Quota attainment	**137.6%**
Effective commission rate	6.0%
Check: sales allocated to tiers − total sales	-
COMMISSION PAYABLE FOR Q3	**24,583.75**

How tiers work

Each rate applies only to the sales that fall inside its band (marginal tiers), so passing a threshold never reduces commission already earned.

Edit the bands and rates to match your compensation plan.